

FOUNDATIONS - PERSONNEL TRACK

## Fight the Fear of Fundraising

Aaron Babyar, Support Raising Solutions | aaron.babyar@supportraisingsolutions.org

### Obstacle #1: Fear of Fundraising

The Fear of Fundraising \_\_\_\_\_ many considering full time ministry

Ways to use \_\_\_\_\_ in combating fear:

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

### Obstacle #2: Your Ministry Culture

Leadership and policies reflect an organization's \_\_\_\_\_ and \_\_\_\_\_ to seek the welfare of its team to be spiritually healthy, vision driven, and fully-funded.

\_\_\_\_\_ leadership will enable or derail a culture of training and coaching on Ministry Partner Development (MPD).

### Obstacle #3: Support Raising in Minority Cultures

We need to be better at equipping ethnic minorities (and mobilized internationals) to raise support if we are going to be serious about the \_\_\_\_\_.

MPD challenges for some EM:

- lack of \_\_\_\_\_
- \_\_\_\_\_ pressure and expectations
- \_\_\_\_\_ obstacles
- lack of \_\_\_\_\_

### Obstacle #4: Self Funded Workers

- Still need to \_\_\_\_\_ them as you would anyone else
- Equip them to raise all their \_\_\_\_\_, and challenge them to raise even more so they don't drain their savings
- Perspective needs to be a healthy view of support raising as a healthy partnership that skews away from \_\_\_\_\_ and \_\_\_\_\_
- They \_\_\_\_\_ prayer, and givers tend to pray for their investments!